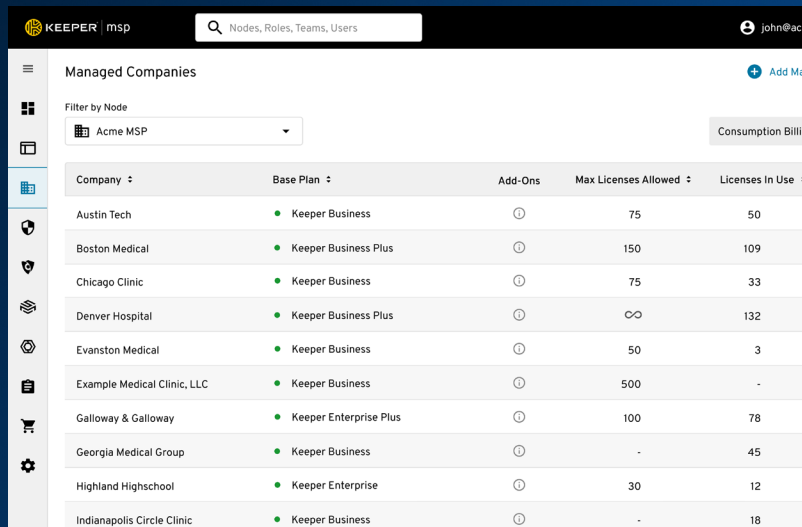


## Data Sheet

# Generate New, Recurring Revenue and Protect Privileged Accounts by Partnering with Keeper



The screenshot shows the 'Managed Companies' section of the Keeper MSP interface. It includes a search bar at the top, a filter dropdown set to 'Acme MSP', and a table listing various companies and their associated Keeper plans and license counts.

Company	Base Plan	Add-Ons	Max Licenses Allowed	Licenses In Use
Austin Tech	Keeper Business		75	50
Boston Medical	Keeper Business Plus		150	109
Chicago Clinic	Keeper Business		75	33
Denver Hospital	Keeper Business Plus		∞	132
Evanston Medical	Keeper Business		50	3
Example Medical Clinic, LLC	Keeper Business		500	-
Galloway & Galloway	Keeper Enterprise Plus		100	78
Georgia Medical Group	Keeper Business		-	45
Highland Highschool	Keeper Enterprise		30	12
Indianapolis Circle Clinic	Keeper Business		-	18

IT and security administrators utilize privileged accounts to perform security-relevant functions that ordinary users are not authorized to execute. Unfortunately, many privileged accounts are not managed properly. A Forrester Research report indicates that 80% of breaches involve compromised privileged credentials, such as passwords, certificates and keys.<sup>1</sup>

Managed service providers (MSPs) have high-level remote access privileges to multiple organizations' IT systems and are highly attractive targets for cybercrime. By breaching just one MSP, a cybercriminal can gain access to dozens, perhaps hundreds of other companies.

KeeperMSP is a modern, zero-trust, Privileged Access Management (PAM) solution that provides password, secrets and connection management as a service. Designed exclusively for managed service providers (MSPs) and managed security service providers (MSSPs), KeeperMSP provides a powerful and easy-to-use platform enabling you to protect your customers' and your own credentials and sensitive data in secure, encrypted vaults. You can provision, manage and audit all of your customers from a central administrative console while maintaining stringent privacy and security policies for all users.

## Increase Your Recurring Monthly Revenue and Protect Your Data

### KeeperMSP enables MSPs and MSSPs to:

Solve pervasive password, secrets and connection management issues with Keeper, the market-leading,

top-rated zero-trust cybersecurity platform for preventing data breaches and other password-related cyberthreats.

With KeeperMSP, managed service providers can independently provision, manage and monitor multiple customers from a central admin dashboard, with robust reporting and auditing tools to enforce security and compliance requirements such as role-based access control (RBAC), two-factor authentication (2FA), SIEM integration and event reporting and other regulatory and industry compliance mandates.

In addition to world-class security and functionality, KeeperMSP provides usage-based billing which aligns with your business. It also allows you to try and test new features with no long-term commitment.

## Differentiate Your Service Offerings in a Crowded Market

### Make Your MSP Stand Out

Standard MSP services, such as remote administration, data recovery and backup, are rapidly becoming commoditized, making it difficult for MSPs to differentiate their firms from the competition.

KeeperMSP gets you into the epicenter of cybersecurity. It provides market-leading add-ons and bundling options that help MSPs keep pace in the ever-changing cybersecurity industry. Add-on features such as Compliance Reports, KeeperChat®, Keeper Secrets Manager and Keeper Connection Manager can be bundled to meet your unique business requirements and offer a competitive advantage. In addition, these powerful add-on features support a zero-trust security model for maximum protection.

<sup>1</sup>The Forrester Wave™: Privileged Identity Management, Q4 2018

## All the Sales Collateral You Need

Keeper's design team will arm you with the co-branded material you need to resell Keeper to your customers. Take advantage of our Partner Portal, which is loaded with up-to-date, on-demand data sheets, marketing materials, certification courses, training material, user guides, how-to videos and more.

## First-Class Technical Support

KeeperMSP provides 24/7, white-glove technical support for your clients delivered from our four global offices. Keeper also offers optional support to help onboard your clients.

## Establish an Additional, Steady Source of Recurring Revenue for Your MSP Business

Companies are turning to their MSPs for assistance as cyberattacks grow more complex, frequent, and costly. KeeperMSP offers you a turnkey opportunity to help your clients defend their livelihoods against cyberattacks.

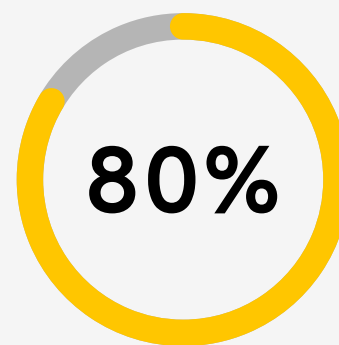
Whether your MSP is a small startup or an established service provider, your company will benefit from Keeper's favorable volume pricing, robust reseller margins and simplified monthly plans.

## Powerful Add-On Features And Products

KeeperMSP, a modern Privileged Access Management (PAM) solution, helps thousands of companies all over the world prevent data breaches, improve productivity and enforce compliance, with industry-leading features such as:

- **Compliance Reporting** provides on-demand visibility of access permissions for the organization's credentials and secrets and; supports audits for **Sarbanes Oxley (SOX)** and other industry regulations that require access-control monitoring and event auditing.
- **KeeperChat®** enables secure, ephemeral messaging across employee devices with the world's most secure messaging solution, protecting communications with end-to-end encryption.
- **Secure File Storage** taps into Keeper's zero-knowledge encryption to put secure file storage, retrieval and decryption privileges in the hands of approved users only.
- **Keeper Secrets Manager** secures your environment and eliminates secrets sprawl by removing hard-coded credentials from your source code, config files and CI/CD systems.
- **Keeper Connection Manager** provides DevOps and IT teams with effortless access to RDP, SSH and Kubernetes endpoints through a web browser.
- **Advanced Reporting & Alerts (ARAM) Module** empowers InfoSec administrators to monitor more than 100 different security and activity-related event types via customizable reports, real-time notifications and seamless integration into any third-party SIEM solution.
- **BreachWatch®** continuously scans the dark web and receives alerts on compromised passwords to take immediate action for preventing an account takeover attack.

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